

RAHUL MUKERJEE

Portland, OR 97229 • 503-828-5810 • rahul.mukerjee@gmail.com

www.linkedin.com/in/mukerjee

SUPPLY CHAIN EXECUTIVE

Business Transformation | Operational Strategies & Performance | Innovative Improvements

Accomplished Supply Chain Leader with over 15 years of management experience and proven track record of reducing costs and increasing quality of materials and services provided. Expertise includes conducting effective negotiations, developing and executing strategies to drive revenue growth and align operational initiatives with corporate objectives, and building and leading high performing teams that succeed through a culture of inclusion, collaboration, and engagement. Skilled in project and process management, implementing continuous improvements and emerging technologies, and cultivating key relationships and partnerships. Fluent in English, Hindi, and Bengali languages with working proficiency in German.

Core Competencies

*Supply Chain & Operations Management • Global Sourcing & Logistics • Procurement • Lean Manufacturing
Materials Management • Purchasing • Inventory Management • Project Management • Budgeting & Forecasting
Team Building & Leadership • High-Performance Culture • Training & Development • Customer Experience Strategies
Strategic Planning • Change Management • Risk Management • Compliance • Innovation • Communication*

PROFESSIONAL EXPERIENCE & SELECTED ACHIEVEMENTS

STANLEY BLACK & DECKER Inc, Towson, MD

Stanley Black & Decker is a Fortune 500 company and a world-leading provider of tools and storage, commercial electronic security and engineered fastening systems.

Director, Global Sourcing – Electronics, 2021 – Present

Develop and leads strategic sourcing efforts for Electronics with about ~\$1.4B spend across GST business units. Leads a team of 3 Commodity Leaders who together manage a team of 18 sourcing leaders with specific electrical/electronic purchased component category and region responsibility. These categories include, Li-Ion Batteries, battery modules, chargers, motors, motor components, pcba's, switches, electromechanical components, cord sets/wire harnesses and electronic components.

LAM RESEARCH CORP., Portland, OR

2011 – 2021

Lam Research, a partner to the world's leading semiconductor companies, engages in the design, manufacture, marketing, and service of semiconductor processing equipment used in the fabrication of integrated circuits.

Senior Manager, Strategic Commodity Management, 2019 – Present

Oversee global supply chain operations with over \$700M annual spend and management of fluid delivery integration worldwide encompassing development and execution of vision, sourcing strategy, contracting, purchasing, materials management, budgeting and forecasting, and strategic commodity reviews; supervise three direct reports with management of seven team members. Doubled capacity and supply requirements; aligned and established communication process between product groups and supply chain; foster and maintain relationships.

- **Achieved over \$12M annual savings** through strategic pricing negotiations.
- **Attained additional \$2M annual savings** by streamlining global supply chain management process; used dual sourcing and shifted manufacturing to LCR.
- **Improved lead-time 40%** through optimal utilization of Inventory Stocking and Kanban programs.
- **Developed team members into promotional roles** through coaching and mentoring.

Senior Manager, Supplier Business Management, 2012 – 2019 | Supplier Business Manager, Villach, Austria, 2011 – 2012

Led global supply chain activities including business process development and optimization surrounding configurable cost management/total cost of ownership (TCO) models; supervised team with 10 members. Initiated capacity models

with contract manufacturers with focus on accountability and predictability; implemented cost transparency and aligned product group and supply chain. Served as member of Regional Leadership Team for Supply Chains.

- **Acquired \$5M savings** through effective competitive tension and dual sourcing strategies; **attained additional savings** by negotiating new Global Purchasing agreements with suppliers.
- **Successfully drove lead-time improvement 30%** through collaboration with engineering teams and suppliers; efficiently used Inventory Stocking/Kanban programs.
- **Improved predictability of supply and capacity**; administered training in streamlining capacity planning and management ahead of demand.
- **Developed team members into leadership roles** through individual development plans.
- **Delivered instructional sessions** on make versus buy, cost management, and inventory management.

KOBIL SYSTEMS GMBH, Mannheim, Germany

2010 – 2011

KOBIL Systems is an information security company specializing in the creation, delivery, and management of trusted digital identities, authentication, secure data technology, cryptography, and smart card solutions.

Head of Supply Chain and Production

Directed overall operations with responsibility for strategic planning, supply chain, manufacturing, and logistics in Europe and Asia; supervised team with 15 members. Successfully doubled production to meet demands by enabling second manufacturing site in China for HVM builds while maintaining cost, quality, and delivery goals.

- **Attained \$500K annual cost savings** by optimizing production lots in operations, outsourcing production to contract manufacturers for NPI builds and HVM builds, and utilizing improved logistics options.
- **Enhanced operational efficiencies and product quality**; implemented documented process of records of manufacturing for continuous quality and set up.
- **Reduced lead time 50%** by improving production, inventory stocking agreements, and mix mode transport; set up 3PL for optimized end to end logistics (cross docking) and direct customer logistics.

QIMONDA AG, Munich, Germany

2002 – 2009

Qimonda (split out of Infineon Technologies in 2006) was a leading global memory supplier.

Project Manager

Managed Next Generation Wafer Test Systems for Memory division; supervised team with three members. Selected to lead Wafer Test Equipment Team involving equipment specifications, vendor selection, cost reductions, and quality assurance efforts; served as Representative in international conferences on technical and commercial issues.

- **Successfully led collaboration efforts in designing world's first full wafer touch probe card on 300mm wafers.**
- **Decreased lead time on probe cards 20%**; partnered with suppliers and Engineering in implementing new technologies.
- **Lowered product cost 20%** by initiating dual sourcing; utilized technical differentiation to produce competitiveness.

EDUCATION & CREDENTIALS

Master of Business Administration (focus: General Management)

Joint Program: Mannheim Business School, Mannheim, Germany & ESSEC Business School, Paris, France

Master of Science in Information and Communication

Karlsruhe Institute of Technology, Karlsruhe, Germany

Bachelor of Engineering in Electronics and Communication

Birla Institute of Technology, Mesra, India

Professional Development

*Negotiation Solutions • Understand the Working of DRAM Manufacturing & Testing
Writing Test Programs for using Advantest Testers for Memory Testing*

Technical Skills

Microsoft Office Suite (with advanced Excel skills) • SharePoint
MRP/ERP • MS Project • Power BI • MS Visio • VBA • C/C++ • SAP

Community Service

President, Prabashi Portland – Bengali Association of Greater Portland